

Questions you will probably be asked at all job interviews

- Why did you apply to us?
- Where did you hear about the position?
- How much do you know about our organisation?
- How much do you know about the job?
- What interests you about this position?
- What do you think you have to offer this company?

Questions typically asked at Placement and Graduate interviews

- Why did you choose your particular course/degree?
- Why did you choose your college/university?
- What did you most/least like about your course?
- What was your weakest/strongest subject?
- Tell me about your project work/dissertation?
- How are your studies related to this position/vacancy?
- Besides your course, what else do you feel you have gained from college/university?
- Whilst at college/university, did you work/become involved in student life?
 - What positions of responsibility did you hold?

Questions relating to your career aspirations or needs

- How would your friends describe you?
- Where do you see yourself in 2/3/5 years' time?
- What are you looking for from your career?
- Why are you interested in moving to this company/this sector?
- Why did you seek to obtain your professional qualifications/degree?
- What other companies/organisations have you applied to?
- What salary range/benefits are you looking for?
- Briefly tell me what you have been doing since college/university.

Questions which assess your own skills and requirements

- What do you think you have to offer our company – what skills do you bring?
- What are your training and development needs?
- Do you like leading a team/working in a team environment/working alone?
- What motivates you on a day-to-day basis?
- What has been your main career achievement to date?
- What was the most difficult problem you faced in your career? How did you solve it?
- You mentioned in your application that you have experience of communication/project management/team working/responsibility, give me an example demonstrating one of these skills.

Questions relating to your personality and interests

- How would you describe yourself?
- What do you consider to be your main achievement to date?
- What are your strengths/weaknesses? [think about "weakness" as an opportunity for development.]
- How do you spend your spare time?
- What motivates you?

Strange Questions

- If you were an animal what animal would you be?
- What newspapers do you read?
- What is the weight of a fully laden jumbo jet?

Questions that you can ask the interviewer

It is common for the interviewer to give you an opportunity to ask questions or to provide any additional information about yourself, here are some questions you could ask:

- What are the initial priorities of the position?
- How does this position fit into the organisational structure?
- How much scope/autonomy/flexibility/career growth/responsibility is there within this position?
- How would you describe the company's managerial style/culture?
- How do you see the company performing over the next few years?